



الشركة الجزائرية لتأمين و ضمان الصادرات Compagnie Algérienne d'Assurance et de Garantie des Exportations

Under the Patronage of H.E. the Minister of Finance

The 14th AMAN UNION Annual General Meeting 2024 Algiers, Algeria

"Fostering Credit Insurance and Trade Exchange in Africa, the Arab, and Islamic Countries"





Zohir LAICHE

CEO of CAGEX

Dear esteemed members,

It is with great pleasure that I welcome you to this exceptional event. We are fortunate to be here today to share a unique moment, surrounded by inspiring individuals and ambitious projects.

As an organization, we have always been guided by a clear vision: to push the boundaries of innovation, to cultivate excellence, and to build strong, lasting relationships. This event is the perfect opportunity to celebrate our shared successes, exchange ideas, and, most importantly, strengthen the bonds that unite us.

I would like to warmly thank each of you for your presence, your commitment, and your contribution to our journey. It is thanks to you that we move forward each day towards a more promising future.

I invite you to take full advantage of these days to discover new perspectives, ask questions, and above all, to forge enriching connections. Together, we will continue to grow our association and shape a future where every challenge is an opportunity to seize.

Thank you once again for your presence and your continued support. I wish you all an inspiring and fruitful event.

Warm regards,





Agenda

| Sunday December the1 st 2024 El Farabi Banquet | | |
|---|--|--|
| 09:30 - 19:30 | Hospitality Desk in Service | |
| 12:00 -13:00 | Presentation by Credit Information Providers to Database Subscribers | |
| 13:15 -14:45 | Database Subscribers Meeting Access for Database Subscribers only | |
| 15:00 -15:45 | Data Committee Meeting Access for Committee Members only | |
| 16:00 - 16:45 | Short-Term Export Credit Insurance Committee Meeting Access for Committee Members only | |
| 17:00 -18:00 | Structured Finance Insurance Committee Meeting - Access for Committee Members only | |
| 18:15 -19:30 | 28th Executive Council Meeting Access for Executive Council Members only | |
| 20:00 - 22:00 | Welcome Reception at Qom Tara Veranda | |

Monday December the 2nd 2024 El Mawakif Meeting Room 08:00 - 23:00 Hospitality Desk in Service **Opening Session:** 09:00 - 10:05 09:00 - 09:10 Recitation from the Holy Qur'an and National Anthem 09:10 - 09:15 Opening by Mr. Kamel Souig, MC 09:15 - 09:25 Welcome address by Mr. Zohir LAICHE, Chairman of the AMAN Union 14th General Assembly, Chief Executive Officer of CAGEX 09:25 - 09:35 Keynote Speech by **H.E. Laaziz FAID** Minister of Finance 09:35 - 09:45 Welcome message by H.E. Dr. Muhammad Al Jasser, the Chairman of the IsDB Group (recorded message) 09:45 - 09:55 Remarks by Dr. Khalid Khalafalla, Secretary General of AMAN Union, Officer In-charge of ICIEC 09:55 - 10:05 Remarks by Mr. Rashid El Haroun, Chairman of AMAN Union Executive Council, General Manager of DHAMAN Momentum event 10:05 - 11:30 10:05 - 10:25 Signing of agreements 10:25 – 10:30 Closing plenary by MC 10:30 - 10:45 Group photo - AMAN UNION members and speakers 10:45 – 11:30 Press conference and break

Session One

Round table Major Developments in Aman Union Member Institutions in 2023 (All Members) **Presentation** Technical Analysis for the Performance of Aman Union Members (by Turk Eximbank)

Questions and answers

13:00 - 14:00

11:45 - 13:00

Lunch

Monday December the 2nd 2024 El Mawakif Meeting Room

| 20:30 - 23:30 | Gala Dinner hosted by CAGEX | |
|---------------|---|--|
| 18:15 - 20:30 | Free time | |
| 16:45 - 18:15 | The General Assembly Access for Members Only | |
| 16:15 - 16:45 | Coffee Break | |
| 15:30 - 16:15 | Session Four Unlocking Africa-Arab Trade Potential: The Role of Multilateral Development Institutions and Global Cooperation Panelists: Mourad Mizouri (ICIEC), Yusuf Daya (Afreximbank), Mubarak Elegbede (ITFC) Djamel Gharib (Africa Union Commission) and Mr. Abdelkrim TOUDERT (CAGEX). | |
| 14:45 - 15:30 | Session Three Importance of Credit Information in Mitigating the Risks and Maximising Recoveries of Trade Credit Panelists: Elhadji Ibrahima Thiaw (Afreximbank), Jean Paul Steenbeke (Credendo), Mr. Hakim Kashi (CAGEX) and Ms. Seema Kumar (MNS India) | |
| | of Insurance in Supporting Sustainable Development Goals (SDGs) Panelists: John Lentaigne (Tysers), Richard Wulff (ICISA), Slim Lahiani (Dhaman) and Walid Sarieddine (SMBC) | |
| 14:00 - 14:45 | Session Two Fostering Regional Cooperation for Global Sustainability: The Role | |

Tuesday December the 3rd 2024

09:00 - 14:30

The Social Program : Outdoor activities

Panelists Bios

& Moderators

Session two





John Lentaigne (Tysers)

John Lentaigne is the Global Head of Credit and Political Risk at Tysers Insurance Brokers. He joined Tysers in August 2020, and has over 20 years of experience in the credit and political risk sphere, as well as prior entrepreneurial experience. Tysers places around US\$ 5bn of credit and political risk insurance limits annually.

Prior to joining Tysers, John was appointed Acting CEO of African Trade & Investment

Development Insurance (ATIDI) in June 2019. This followed his role as the Chief Underwriting Officer of ATIDI, a position he assumed in late 2016. During his time at ATIDI John oversaw growth in ATIDI's insured portfolio to US\$ 6.4bn.

Prior to ATIDI, John was the Co-Head of Political & Credit Risks at Brit, one of the largest syndicates at Lloyds. John holds a Master of Modern History degree from Oxford University.



Richard Wulff (ICISA)

After completing a master's degree in economics, Richard Wulff started his career in 1989 as trade credit insurance underwriting manager and reinsurance director of NCM (a precursor of Atradius) in his native country, the Netherlands. He founded a reinsurance captive for the company in Ireland prior to moving on to Munich Re in Germany.

At Munich Re, he managed the non-European credit, surety and political risk reinsurance

department until 2008. He then moved to India to become chief underwriting officer of HDFC-ERGO Insurance Company in India, a general lines insurance business.

Richard subsequently became group general manager, heading up the world-wide credit lines at QBE Insurance in Australia, before moving to Hong Kong in that role.

He returned to Holland in 2017 to found RW Consulting, a consultancy company for trade credit insurance, surety and political risk (re)insurance. In February 2021, Richard joined the International Credit Insurance and Surety Association (ICISA), an association with which Richard has been actively involved throughout his career in trade credit insurance, surety and political risk insurance, where he currently holds the title of executive director.



Slim Lahiani (Dhaman)

With over 28 years of extensive experience in credit and political risk insurance, Slim Lahiani has held key leadership roles across national and international institutions . Lahiani began his career as Head of the Export Credit at the Tunisian Export Credit Agency before joining Dhaman in Kuwait, where he led the Marketing department and subsequently managed the Investment Guarantee Program. He oversees Dhaman's

Environmental and Social Management System (ESMS), where he developed the ESMS framework and policy and is leading its implementation across the operations department. His expertise also extended to the Aman Union, where he was a founding member and served as Deputy Coordinator. Additionally, Lahiani contributed to the academic board of the Aman Union Academy, in partnership with Offenburg University.

Prior to these roles, Lahiani coordinated the Export Finance Guarantee Program at the World Bank in Tunisia and advised on Small and Medium Enterprises (SME) finance at TD Bank Group in Canada .

Lahiani holds an MBA and a Bachelor of Science in Economics, specialising in finance and energy. He has conducted numerous training sessions for senior banking professionals, government officials, and staff from national export credit agencies, focusing on export credit and cross-border investment insurance.



Walid Sarieddine (SMBC)

Islamic Finance and MENA debt markets for the last 15years.

regularly collaborates with the Asian markets.

Commodities.

institutions and multilateral organizations including the Islamic Development Bank Group. SMBC Group in the Sukuk markets.

origination across the MENA Region as well as being the head of the Islamic Finance unit focused on underwriting and distributing in the syndicated markets for corporates and financial institutions.



Aly Ardy (Atradius Re)

relocating to London to advance his career. and Asia regions.

Session three



Jean Paul Steenbeke (Credendo)

of underwriters and commercials.

University of Antwerp.

- Walid Sarieddine is the Executive Director, Head of Islamic Finance. He has over 25 years' experience across advisory, corporate and investment banking and has been a specialist in
- Walid has recently moved to SMBC DIFC Dubai where he is now the Head of the Islamic
- Finance Window where he is actively involved in the coverage and execution activities in the MENAT Region and
- He joined SMBC in London in 2009 and led a successful effort to enable SMBC to offer its clients various Shariah-compliant debt and treasury products for asset, project, corporate and trade finance across multiple sectors including Financial Institutions, Sovereign and Sovereign-owned, Infrastructure, Aviation, Shipping and
- He also worked closely with the advisory team and took a lead on building relationships with various financial He also continues to actively support the DCM activities of SMBC Group leading to a fast-growing role for the
- Prior to joining SMBC he spent over 4 years at a European bank based in London and was very active in debt
 - Ardy Nevzam Ali, originally from Malaysia, has over 20 years of experience in the insurance and reinsurance sectors, with a career that spans multiple countries and roles.
 - Ardy began his career in insurance with a life insurance company in Malaysia before deciding to pursue higher education. He became the first recipient of Malaysia RE Scholarship Award. After completing his studies, he joined Malaysia RE as a Junior Underwriter, before
- In London, Ardy worked as a Reinsurance Broker with Guy Carpenter, focusing on the Asia Pacific region in the property and casualty sector. He later moved to Dublin, where he worked with nSpire RE, before joining Markel Global RE Dublin Office. At Markel, Ardy gained valuable experience in trade credit and political risk insurance. In 2022, Ardy joined Atradius Re as a Commercial Underwriter, where he is responsible for managing the MENA
- Ardy holds a bachelor's degree in Business Studies, with a specialization in Insurance, and wrote his dissertation on the factors influencing companies' decisions in determining retention levels for reinsurance arrangements.

- Jean-Paul is Deputy CEO of Credendo STN, responsible for Sales, Marketing and IT, since April 2014. Prior to this and since 1995, he has held a number of other positions within Credendo, including Head of Sales, Account Management and Team Head of a mixed group
- Prior to this he worked as an Office Manager at Bacob Bank. He holds a degree in International Marketing management from the University Diepenbeek and is a qualified commercial engineer with a degree from the

Session three





Mr. Hakim Kashi (CAGEX)

M. Kashi, Director of Arbitration and Risk Assessment at CAGEX, holds an MBA in Insurance Management from the «Institut Supérieur d'Assurances et de Gestion (INSAG)», where he graduated 1st in his class. He also completed training in Credit Risk Arbitration at COFACE (Casablanca and Dubai) and Credit Risk Management at « AMAN UNION » (Dubai). With over 15 years of experience in the insurance and risk management sector, he has held

key roles at CAGEX, including Head of Arbitration and Risk Management Department and Senior Actuary. M. Kashi is an expert in risk assessment and credit insurance, with a focus on innovative insurance solutions and strategic risk management.



Ms. Seema Kumar (MNS India)

Ms. Seema Kumar, serving as the Director of MNS Credit Management Group (P) Limited since 1996, brings a wealth of experience in B2B debt collection, business information, and legal and business advisory services. Born to a family of lawyers in New Delhi, Seema excelled in her studies and earned a law degree.

Under her leadership, MNS has become one of Asia's premier credit management and financial information firm, and connected to a global network of affiliates. A respected speaker and author, Seema regularly contributes to various forums, sharing her deep insights into credit management worldwide and is invited by various renowned institutes.

Her leadership has not only steered MNS through significant growth but also expanded its influence across Asia, making it a key player in the industry.



Elhadii Ibrahima THIAW

Ibrahima has more than 15 years of experience in the Banking, Insurance/ Guarantee, Capital Market and Export Finance Industry. He holds an MBA in International Finance from University Paris Dauphine and a master's in economy & management from Sorbonne University in France.

Ibrahima is currently a Manager of the Guarantee & specialized finance department of Afreximbank where he supports Sovereign, EPC, Corporate and Financial Institutions in Trade and Trade enabling infrastructure projects across the Continent. Ibrahima is working also with various partners including the Islamic Development Group in structuring innovative solutions for the benefits Africa Development.



Laszlo Varnai (Recovery Advisors)

Laszlo Varnai is the associate director of Recovery Advisers, a specialist in amicable and judicial recoveries, joining the firm in 2022. Laszlo is responsible for the business development and communications, as well, as the case management and recoveries in the UK market.

Beforehand Laszlo was for 7 years with the International Union of Credit and Investment insurers (Berne Union) supporting Short-term and Medium and Long-term business committees, also leading the Union on the overhaul of its data reporting system and use of common industry definitions.

Laszlo started his career working for the Hungarian ECA since 2010, as a legal and international policy adviser, covering international regulatory work and compliance, claims and product development.

Laszlo holds diplomas in law (Budapest and Cambridge) and in economic diplomacy (Budapest).

Session four

Mourad Mizouri (ICIEC)



Mr. Mourad Mizouri, is a Tunisian national graduated in International Trade from IHEC Carthage University, Tunisia, and he holds a master's degree in Banking from Banking from IFID Tunisia, in addition to a Postgraduate Diploma in Islamic Banking and Insurance from the Institute of Islamic Banking and Insurance (IIBI). United Kingdom, and is a trilingual (Arabic, English and French). Mr. Mizouri has more than twenty-two years of diversified experience in the Banking and

Insurance industries, as he has started his professional career as Financial Analyst with the Central Bank of Tunisia where he has served for 6 years. In 2008, Mourad's next move was to join the Islamic Corporation for the Insurance of Investment and Export Credit (ICIEC), which is the insurance arm of the Jeddah-based Islamic Development Bank Group (IsDBG), where he has joined as Commercial Underwriter, followed by another internal move into Business Development Department to assume several responsibilities and functions, till he was appointed in his current position as Manager for the MENA Division in ICIEC.

He launched the Rabat and Cairo offices and is overseeing the Dubai office business development responsibilities. Mr. Mizouri is also experienced in the retail banking and corporate Governance. He is certified from the Institute of retail banking and the Institute of Corporate Governance. He currently serves as the Chairman of the Board of the Islamic Bank of Senegal (BIS) and is also a Project Manager of the AMAN UNION association, which is a professional forum established in 2009 assembling Commercial & Non-commercial Risks Insurers & Reinsurers in Member Countries of the Organization of the Islamic Cooperation (OIC) and of the Arab Investment & Export Credit Guarantee Corporation (DHAMAN).

Yusuf Daya (Afreximbank)



Yusuf Daya is a South African national with over 20 years of experience in international trade and regional integration. He has been with the African Export Import Bank since 2015 and manages relations with the African Union. AfCFTA and Bank's International Cooperation function. He has extensive experience working with multilateral partners in support of economic development policy and has been actively involved in bilateral and multilateral trade negotiations.

He holds a master's degree in Agricultural Economics and a Bachelor of Law degree in international law. He has spoken widely on trade development issues and published several articles on African trade and development issues in peer reviewed journals.



Mr. Djamel Ghrib, Director, Economic Development, Trade and Integration at the African Union Commission, holds a post-Master degree in Firms in International Trade from the University of Pierre Mendes France (Grenoble- France), and a Master and Bachelor degrees in managing companies from the same university. Djamel Ghrib has about 25 years of professional international experience comprising work in the field of multilateral and continental organizations, private and public sector, and cooperation

agencies in several countries: Austria, Italy, Algeria, Ethiopia, and Saudi Arabia. Prior to joining the African Union Commission, Djamel Ghrib worked at the Islamic Development Bank where he was in charge of critical functions and projects. Among his achievements, his management of the G20-Debt Service Suspension Initiative, and the G20 Stock-Take on "Enhanced PRI Risk Mitigation Best Practices", and the G20 Country Platforms for Somalia and Uzbekistan. He also led the African Co-Guarantee platform. Mr. Ghrib is not new to the African Union Commission where he served as Head of Division between 2009 and 2016. He successfully developed a harmonized investment code in Africa and adoption of best practices include; rules of origin, tariff reduction schedules, removal and elimination of Non-Tariff Barriers (NTBs), customs and transit procedures and trade facilitation among others.



Djamel Gharib (Africa Union Commission)

Session four



Mr. Abdelkrim TOUDERT (CAGEX)

Trade Manager within CAGEX (ex-Acting Director of International Relations within Algerian Chamber of Commerce & Industry, M. Abdelkarim TOUDERT detains Ph. D degree from University of Political Science & International Relations.

He focuses on principal topics related to African Sahel : Geopolitical, Regional Security, Development & Cooperation.

Within CAGEX, he is in chief of contracting, following & supervising insurance contracts whether export or local insurance. He contributes to the prospection of new policyholders and to different tasks and missions related to the Company.



Mubarak Abayomi B. Elegbede

Mubarak Elegbede joined the International Islamic Trade Finance Corporation (ITFC), a member of the Islamic Development Bank (IsDB) Group in July 2012, and is currently the Division Manager, Africa and Latin America in the Trade Finance Department.

He leads the business origination team in the sub-regions of Africa and Latin America, responsible for sovereign and quasi-sovereign trade financing opportunities as well as relationship management. Before joining ITFC, Mubarak commenced his working career in 1998 with the former American International Insurance Co. (now Aiico Insurance Plc), where he worked in policy underwriting including casualty insurance, motor insurance, fire and special perils, personal accident, and marine insurance. He also spent some time in claims management processing and with client services including life underwriting agents and insurance brokers.

He switched to the banking sector in 2001 with Reliance Bank Limited (Now Polaris Bank Plc) where he worked mainly in commercial and retail banking, private banking, and treasury. In 2003, as an Assistant Manager, he moved to Ecobank Nigeria Plc, an affiliate of Ecobank Transnational Incorporated, and worked over eight years in various capacities including Asset & Liability Management, Correspondent Banking, Sales and Treasury. Mubarak is a Nigerian, and obtained most of his early education in Lagos, Nigeria. He obtained his Bachelor's degree in insurance, and Masters in Economics from the University of Lagos Nigeria.

BOULARESS Riadh Remdane (CAGEX)

BOULARESS Riadh Remdane, ORIGINALY FROM ALGERIA, has over 19 years of experience in the insurance sector, including 14 years in credit insurance. Riadh's career as an insurer began on 2003 at a private insurance company,

where he helped launch the agricultural risk department. Passionate about this field, Riadh later joined Alliances Assurances, a newly established private insurance company entering the insurance industry. Riadh joined cagex on 2008, and undergone experiences in reinsurance, claims, dept collection and risk underwriting, he has gained extensive experience, ultimately leading me to become an executive officer at CAGEX.

The new challenges are to enhance CAGEX technical skills and to modelise the business by establishing standards that will allow for better handling of the needs expected by economic operators.

Social program

Social outing program for companions

December 1st & 2nd

Special attention is given to your companions with a tailor-made program, designed to ensure they make the most of their stay.

Accompanied by professional guides, they will discover the stunning Bay of Algiers, explore the must-see tourist sites, and venture into the most vibrant shopping districts of the capital.



Social outing program for all

December 3rd

On December 3rd, and to close this memorable event, you are invited to meet us at 10:45 am in front of your hotel for a guided tour of the majestic Djamaa El-Djazair.

The day will continue with a unique gastronomic experience, discovering the authentic flavors of Algerian cuisine.





Useful contacts

| | Contact | WhatsApp/phone |
|----------|---------------------------------------|--------------------|
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| | | |



الشركة الجزائرية لتأمين و ضمان الصادرات Compagnie Algérienne d'Assurance et de Garantie des Exportations



تحت رعاية السيّد وزير المالية

الاجتماع السنوي العام الرابع عشر لاتحاد أمان 2024 الجزائر العاصمة، الجزائر

تعزيز تأمين الائتمان والتبادل التجاري في إفريقيا" والدول العربية والإسلامية"

